

BECAUSE they are a quick means of communication between one hundred thousand Virginia people.

THEREFORE, those who have anything to sell reach with little trouble and less expense those who want to buy.

# WANTS

## THE RATE FOR CLASSIFIED WANT ADVERTISING

In 1 cent per word Net Cash in Advance, with a minimum cost of 15 cents for each insertion. The same rate applies to deaths, marriages, obituaries and all other classified notices. No display type allowed in the classified columns.

## LOST AND FOUND.

**LOST—TRUNK.** GAVE CHECK TO baggage agent, took train from West Point, Va. Monday morning, January 2d, to be delivered at Virginia Union University (Richmond); has not been delivered. Reward for information, JAS. H. ALLEN, or Virginia Union University.

**LOST—FRIDAY.** BETWEEN CHESTER and 10th and Manchester, a gold locket, blue enameled on one side, containing photograph. Reward for information, JAS. H. ALLEN, or Virginia Union University.

**STRAYED—BLACK AND TAN SHEPHERD DOG.** nearly pure, 1 year old, collar, black and tan. Reward for information, GEO. T. KING, 617 West Grace Street.

**LOST—LARGE ORANGE AND WHITE Pointer Dog.** named Jack; small piece out of one ear. Reward if brought to SOUTHERN EXPRESS OFFICE.

## HELP WANTED—Male.

**A GOOD POSITION IS OFFERED** energetic persons everywhere looking for permanent occupation; good pay; thousands of dollars paid monthly to distributors. AMERICAN UNION, Pontiac Building, Chicago.

**ANY INTELLIGENT PERSON** may earn \$50 to \$100 monthly corresponding to newspaper; is a column for work in spare time; no canvassing. Send particulars, NORTHERN PRESS SYNDICATE, Lockport, N. Y.

**BOY-WANTED.** BOY TO LEARN TINSmithing, ready for work. WALTER E. LEIDY, 213 E. Marshall Street.

**BUTLER-WANTED.** A FIRST-CLASS butler. Apply at 103 East Grace Street.

**EXPERIENCED SALESMAN, OR PHYSICIAN NOT PRACTICING.** TO SELL TO DOCTORS. ESTABLISHED TRADE; PERMANENT; IDEAL TERRITORY. C. BOX 55, PHILADELPHIA.

**JANITOR-WANTED.** JANITOR TO ATTEND to basements and furnaces. Apply, with references, to THOS. DREYER, 220 Cumberland Street.

**NINE GOOD FELLOWS IN EACH STATE** given pleasant, permanent, profitable work. Apply to J. G. WOODFIN, No. 4 Station, Petersburg, Virginia.

**PLASTERERS-WANTED.** TWO FIRST-CLASS plasterers Monday morning. Apply to J. G. WOODFIN, No. 4 Station, Petersburg, Virginia.

**STENOGRAPHER-WANTED.** GOOD (male) stenographer for Washington, D. C. Must be ready for work Tuesday morning; salary \$600 a month. MARYSEY BUSINESS COLLEGE, 705 E. Main Street.

**SALESMAN-WANTED.** THOROUGHLY experienced furniture store manager. Apply to window dresser. Apply by mail, giving references and experience. GANS-RADY COMPANY, No. 106 E. Main Street.

**TRAVELING SALESMAN.** TO SELL Valhalla Cereals, and Valhalla Cereal. Good live men can make \$10 a day; the best seller of the twentieth century. Address VALHALLA CEREAL FOOD CO., 22 East Marshall Street.

**TYPEWRITER-WANTED.** A YOUNG man as typewriter, give reference and state salary expected. A. 57, care this office.

**WE WILL MAKE YOU A PRESENT OF \$100.** give you a splendid suit of clothes every nine days, enlarge your picture free and pay you a salary of \$85 per month and all traveling expenses to take orders for the greatest and most reliable portrait house in the world; all this for a guaranteed customer. D. M. MARTEL, Dept. 62, Chicago, Ill.

**WANTED.** RESPONSIBLE MAN TO manage an office and distributing depot for large manufacturing concern; salary \$1,500 per annum and commission; permanent position with good reference and \$1,000; capital secured. Address SUPT., 323 West Twelfth Street, Chicago.

**WANTED FOR U. S. ARMY.** ABLE-bodied unmarried men, between ages of 21 and 35, citizens of United States, good character and temperate, who can speak, read and write English. For information apply to RECRUITING OFFICER, 110 E. Broad St., Richmond, Va.

**WANTED.** MEN TO LEARN BARBER trade; each man a salary of \$85 per week; wages Saturdays while learning; \$100 to \$150 weekly guaranteed when through. Illustrated catalogue sent free. MORGAN BARBER COLLEGE, 280 Canal Street, New York City.

**WANTED.** FOUR FIRST-CLASS SOLICITORS to travel in our own private car; must be good house-to-house salesmen; must be able to sell; must be able to sell. None other need apply to A. BARTHOLOMEW, Private Car "Hazel," A. C. L. Depot, Sunday after 9.

**WANTED.** GOOD, INTELLIGENT SOLICITOR to sell dividend-paying mining stock; good salary and commission; capable man; yearly contract; references. R. D. ROBINSON COMPANY, Los Angeles, Cal.

**WANTED.** A PRACTICAL FARMER; man handy with tools and not afraid of work; prefer steady man or man with small family; references required. Apply W. T. HOOD & CO., Lakeside Car Line.

**WANTED.** PERSON TO CALL ON RETAIL trade for manufacturing house; local territory; salary \$25 paid weekly; expense money advanced; previous experience unnecessary. A. M. E. I. C. A. N. HOUSE, Star Building, Chicago.

**WANTED.** INSTALLMENT COLLECTOR for merchandise accounts; good salary and expenses. Address MANUFACTURER, P. O. Box 107, Philadelphia, Pa.

**WANTED.** EVERYWHERE, HUSTLERS to take signs, distribute circulars, sample books, etc. Address MANUFACTURER, P. O. Box 107, Philadelphia, Pa.

**WANTED.** EVERYWHERE, MEN willing to distribute samples, book signs, etc., at \$2 daily; permanent; no canvassing. Address MANUFACTURER, P. O. Box 107, Philadelphia, Pa.

**WANTED.** REGISTERED ASSISTANT drug clerk by 31 February. Address LANGHORNE & PARISH, Smithfield, Va., with reference.

**WANTED.** DRAMATIC PEOPLE SINGING and dancing specialties, monologists, sketch comedies, etc. Address SOUTHERN DRAMATIC AGENCY, 67 E. Broad Street.

**WANTED.** CLEAR CIGAR MAKERS ON Foreign's clear Havana Amaza and So. Dragons. J. F. OEGE, 604 St. James St., Louisville, Mo.

**12 A MONTH MAKING LISTS NAMES** in spare time; cash paid for lists from any county. Particulars for stamp, MGR. 47, Continental Bank Bldg., St. Louis, Mo.

## HELP WANTED—Male.

**WANTED.** TWENTY-FOUR YOUNG men at BROAD THEATRE at 7 P. M. from January 10th.

**SITUATION WANTED—Male.**

**A FIRST-CLASS BAKER AND PASTRY** cook desires position in or out of city; fancy cakes, pastries and counter confections for store trade, or all round hotel work; first-class testimonials from last work; former employer; 20 years' experience; sober and steady. Address J. H. COOK, care of 705 E. Main St. and N. Streets, Pharmacy, Richmond, Va.

**A COMPETENT MALE STENOGRAPHER,** bookkeeper and collector with present make a change; four years with present employer; good references. K. 10, care this office.

**BOOKKEEPER-WANTED.** A POSITION as bookkeeper with chance of promotion. Address H. 38, care this office.

**COLLECTOR-WANTED.** POSITION BY experienced collector; best of references and bond. COLLECTOR, P. O. Box 114, Richmond, Va.

**POSITION WANTED BY YOUNG MAN** as assistant collector; understands type-writing. K. 10, care this office.

**WANTED.** A POSITION IN A LAWYER'S office; a young man, a graduate in law and a good stenographer and typewriter; good references. Address CHUCK, Waldoock, Hanover county, Va.

**WANTED.** BY BOY SIXTEEN YEARS of age, position where he can make his money; honest and energetic; has several years' experience in wholesale business. Address G. 36, care this office.

**WANTED.** BY A YOUTH WITH GOOD education, a position in a wholesale house, or position of some kind where there is chance of promotion. Address J. 30, care this office.

**WANTED.** BY YOUNG MAN WITH good reference, a position, experienced in office work and as manager. Address E. 9, care this office.

**HELP WANTED—Female.**

**A LARGE NUMBER OF COOKS WANTED.** Ten cooks wanted for Grace and Franklin Streets, fifteen cooks and house servants wanted for this city; first-class wages paid for good servants. Apply at one No. 528 E. Broad Street (upstairs).

**NEGRO DAY LABORER AGENCY & LABOR EXCHANGE.**

**COOK-WANTED.** A THOROUGHLY experienced cook; must cook good food; good wages. No. 121 Grove Avenue.

**COOK-WANTED.** GOOD COOK; TO right; good wages will be paid. 215 Grove Avenue.

**INTELLIGENT YOUNG LADY TO ASSIST** in office work; must be capable of typewriter; knowledge of shorthand not absolutely necessary, but preferable. Address, with particulars, C. 35, care this office.

**LADY ASSISTANT FOR BRANCH OFFICE;** established business; \$18 paid weekly; no investment required; position permanent; previous experience not essential. Address BRANCH SUPERINTENDENT, 325 Dearborn, Chicago.

**LADIES HAVING FANCY WORK TO sell—Embroideries, Battenberg, Drawn Work; also to do order.** EXCHANGE, 31 Monroe, Chicago.

**LADIES TO DO PIECE WORK AT** their homes; we furnish all materials and pay from \$7 to \$12 weekly. Send stamped envelope to ROYAL CO., 21 E. Monroe Street, Chicago.

**WANTED.** AT ONCE BY A WIDOW with small home living in the country (children are all married and gone), woman between the ages of 20 and 35 years to cook and be general housekeeper; woman must be the country preferred; she must be cheerful, honest, good looking and industrious with fair education. Address V. L. G. LATHIN, Berryman, Surrey, England.

**WANTED.** A GOOD COOK AND LAUNDRY maid living in West End; references required; must be good bread maker; wages \$12. Apply at Second Floor, 110 E. Main Street, Monday, between 10 and 11 o'clock.

**WANTED.** EXPERIENCED CHAMBERMAID; waitress for home in West End; references required; best wages to competent woman. Apply at Second Floor, 110 E. Main Street, Monday, between 10 and 11 o'clock.

**WANTED.** LADIES FOR DRAMATIC exercises, also ladies who can sing or dance; talented amateurs. Write SOUTHERN DRAMATIC AGENCY, 67 E. Broad Street.

**WANTED.** YOUNG LADY TO CLERK in bakery; one with experience preferred; must come with good reference. Address A. 23, care this office.

**WATERS—WHITE GIRL.** WANTED as waitress in small family. Address, with reference, M. care P. O. Box 97.

**SITUATION WANTED, Female.**

**HOUSEKEEPER-WANTED.** FOR refined Christian lady of best family, place as housekeeper or companion in private home; must be able to leave city. Terms very moderate. Address C. C. Station A.

**TEACHER-WANTED.** BY A COLLEGE graduate, position to teach; experience and excellent testimonials. Miss GOSS, Boston, Va.

**WANTED.** AT ONCE, POSITION BY experienced and capable woman as competent lady stenographer with knowledge of bookkeeping. Address B. 51, care this office.

**WANTED.** POSITION BY AN EXPERIENCED lady stenographer; well qualified in all lines of office work with knowledge of bookkeeping; willing to leave city; best references. H. 38, care this office.

**WANTED.** BY YOUNG LADY, POSITION as cashier or to do typewriting and general office work. Address B. 51, care this office.

**WANTED.** A POSITION BY A YOUNG lady for general office work. Address B. 51, care this office.

**HELP WANTED MALE AND FEMALE.**

**A NEW YEAR'S WARNING—IF YOU** want work, why not come or write to a reliable agency? One that has been in business for years, and has a large number of managers, cooks, butlers, coachmen, in fact, everything in the line of work, and that does the North and South, city and country; transportation furnished to worthy men and women. ADDRESS: SOUTHERN DRAMATIC AGENCY, P. O. Box 114, Sixth Street.

**WANTED.** IMMEDIATELY, BOOK-keepers, stenographers, typewriters, cashiers, clerks, druggists, printers, etc.; free enrollment for ten days; experienced management. Particulars for stamp. SOUTHERN BUSINESS BUREAU, Greenwood, S. C.

**WANTED.** FORTY-NINE WOMEN and men—cooks, nannies, general workers, butlers, waiters, drivers, farm and dairy hands for this city, State and the North. Good wages; transportation advanced. MARTIN & CO., 36 N. Eighth Street.

**WANTED.** SINGING AND DANCING specialties, sketch teams, monologists, dramatic people at all times. Address SOUTHERN DRAMATIC AGENCY, 67 E. Broad Street.

## SOLICITORS & SALESMEN.

**EXPERIENCED TRAVELING SALESMEN;** two exceptionally good positions open for 1935 by large Cleveland jobbing house; immediate salary; no investment; ability will make the position permanent; general mercantile trade; high commissions with good work. Address ONLY CO., 30 Prospect Street, Cleveland, O.

**SIDE LINE TRAVELING MEN CAN** make \$25 to \$50 per week carrying side line of most up-to-date Advertising Firms or our exclusive and special designs; monthly salary; no investment; no expense. THIS KEMPER-THOMAS COMPANY, Park Dept., Station H, Cincinnati, O.

**S. A. B. M. E. N.—EXPERIENCED** and successful encyclopedia men can make most liberal contract for territory on Appleton's Universal Encyclopedia; no investment; good office co-operation. Address JOHN D. MORRIS & CO., Philadelphia, Pa.

**SALESMAN-WANTED.** SALESMAN, already engaged in traveling, to sell Lined Oil and Paints as side line in Virginia and Southern States; no investment needed. Address Box 533, Richmond, Va.

**SALESMEN FOR RICHMOND AND** vicinity; prominent light gas stoves; largest sales. Address MANUFACTURERS, 439 Canal Street, New York.

**SALESMAN AT ONCE; EXPERIENCED** selling patent medicine to dealers; established business; references required. Box 553, Chicago.

**TRAVELING MAN TO SELL OUR** milk production, summer dress goods, select food, etc. to retail country stores; good commission. FRANK D. LA LAMME & CO., Philadelphia, Pa.

**TRAVELING SALESMAN BY OLD** house, staple line for Virginia; year contract to right man. Drawer "S," Chicago.

**WANTED.** EXPERIENCED MEN TO sell our patented and copyrighted Advertising Firms, the most attractive, novel and best sellers in the market. Samples now ready; extra commissions, prompt settlements. Write for information and give reference. UNITED STATES NOVELTY COMPANY, Cincinnati, O.

**AGENTS WANTED.**

**AGENTS ON SALARY OR COMMISSION.** The greatest seller ever produced; every user of pen and ink buys it on sight; 200 to 500 per cent. profit on agent's sale; no investment; \$250 in six days; another \$250 in two hours. MONROE MFG. CO., X. 30, La Crosse, Wis.

**AGENTS (MEN OR WOMEN) EVERY** city to sell the new White Plains Heat and Light Gas Burners; best seller ever in homes, offices, etc.; small price, good profit. TWENTY-FIFTH CENTURY MFG. CO., 19 Warren Street, New York.

**AGENTS—EARN \$15 WITH \$3.** PACIFIC Moonstones; beautiful, large genuine; 100% profit; \$15 for \$3; 100% profit; 100% profit; 100% profit. PACIFIC COAST GEM CO. (Not Inc.), No. 26, Station A, Pasadena, Cal.

**AGENTS—\$10 A DAY; "NOVELTY SHOW** Cards." Window Display Signs. "Merchandise Display Signs." Selling new 1,000 varieties; catalogue free. NATIONAL ADVERTISING CO., Dept. 4-147, Avenue A, New York.

**AGENTS—\$20 TO \$50 WEEKLY SELLING** popular new vest pocket inkjet; hot and cold water, "phone and all comforts of home." Apply MISS BARGAMIN, 110 E. W. Main, Phone 5540.

**MAIN ST., E. 218—WANTED.** OCCUPANTS, with board, for nicely furnished rooms; also table boarders; references exchanged. 710 W. Main.

**MAIN ST., E. 218—WANTED.** BOARDERS for three bright, nicely furnished rooms; also table boarders; references exchanged. 710 W. Main.

**MISS PITZER, 113-15 E. FRANKLIN—** Boarding, permanent and transient.

**SEVENTH ST., N. 107—BOARDERS** wanted at 107 N. Seventh Street; board, permanent and transient; good table and comfortable rooms.

**THIRD ST., S. 301—FIRST-CLASS** room; hot and cold water in room; southern exposure. Phone 272. Apply 201 South Third Street.

**THIRD ST., S. 311—WANTED.** BOARDERS for front room on second floor; furnished; well lighted; also table boarders. 11 S. Third Street.

**WANTED.** TWO YOUNG MEN AS table boarders at 206 South Third Street. References exchanged.

**VALENTINE HOTEL, FRONTING** Broad, Ninth and Capitol Streets; newly painted, newly furnished; private family; 100% profit; \$10 and \$12 per day; rooms, 50, 75c and \$1. Fine sample rooms.

**403 E. CLAY—GENTLEMEN OR** couple desiring first-class, home-like apartment; hot and cold water; private bath; heated rooms, every convenience; terms reasonable.

**REAL ESTATE—For Sale.**

**BRICK HOTEL, 43 BEDROOMS.** Office, dining room, parlor, etc.; completely and nicely furnished. Will sell for \$100,000. Address MISS LOCKETT, 308 Fourth Avenue, Chestnut Hill, Pa.

**FOR SALE—FARM OF 185 ACRES.** 6-room house, 100 acres in timber, balance cleared, with out 1,000 cords wood; half mile from railroad, 15 miles from Richmond, 1-1/2 miles from county seat; price \$100 per acre; property. Address B. 55, care this office.

**FOR SALE—600 ACRES OF GOOD MIXED** timber, with or without land, three miles from depot. For particulars apply JOHN HAZARD, Marvin, Amelia county, Va.

**SMALL SUMMER HOTEL, CENTRAL** location, well established, with business largely in excess of accommodations; furnished complete and possession at once. A. 45, care this office.

**222 ACRES, NICE HOUSE, 10 ROOMS;** shady yard, good water; 100 cords wood; half mile from railroad; price \$1,500; bargain. F. S. LEAKE, Glen Allen, Va.

**REAL ESTATE WANTED.**

**I WANT A NUMBER OF GOOD VIR-** ginia farms for my clients; will be pleased to hear from owners of good farms. C. W. WILLIAMS, 5525 Calumet Avenue, Chicago, Ill.

**WANTED.** TO PURCHASE, AT ONCE for cash, a farm within six or seven miles of a station on R. F. and P. R. R. Send for free book. Facts and figures, description and lowest cash price. Address E. 31, care this office.

**WANTED.** TO BUY A TRACT OF LAND, fifteen to thirty thousand acres, in Virginia, West Virginia or North Carolina. Give full information at once. B. 55, care this office.

**WANTED.** HOUSE, CENTRALLY LO- cated by first of April; will either rent or buy on installment. Address A. 50, care this office.

**WANTED.** TO RENT A SMALL FARM near this city. Address "POULTRY," 712 E. Franklin Street.

# Just One Customer

Who Was Secured By the Use of Tee-Dee Wants Paid the Whole Advertising Bill

Mr. Charles W. Vaughan, the popular dealer in stoves and hardware, at 602 East Broad, is a constant and consistent user of Tee-Dee Wants, and, according to his own words, he has found them profitable. He says that he knows of no better investment, and he mentions one case where a customer, secured by the use of Tee-Dee Wants, paid his whole cost of advertising for a year.

Here is his letter:

"Times-Dispatch.—After a thorough trial of Tee-Dee Wants, it affords me pleasure to tell you that I know of no better way of investing a small amount of money than by putting it in Tee-Dee Wants. Considering the small cost invested each day, the returns are simply marvelous and far beyond expectation. Just one customer, whom I secured last year by a Tee-Dee Want, more than paid for all the Tee-Dee Ads. which I used during the year. Those who use the Tee-Dee Wants to advertise cut prices would do well to have a full stock, or they are liable to disappoint many of their customers, as I did on one occasion by finding the sale much heavier than I anticipated.

My stove business has been enormous this season, due mainly, I think, to the use of Tee-Dee Wants. Day after day have we kept the stove which we handle constantly before the public with a result that is most gratifying.

Yours truly,

CHARLES W. VAUGHAN.

ROOMS FOR RENT.

**BROAD ST., E. 207—WANTED.** OCCUPANTS for one or two furnished rooms at 237 E. Broad Street; light housekeeping, if desired.

**BROAD ST., E. 237—WANTED.** OCCUPANTS for furnished rooms at 237 East Broad; light housekeeping, if desired.

**CLAY ST., E. 103—TWO BRIGHT, WELL-** furnished rooms, without board; they are especially desirable for traveling men; hot and cold water, pleasant family in a well ordered home; references exchanged. Apply to 1103 E. Clay Street.

**CARY ST., E. 317—WANTED.** TO rent two bright connecting rooms, furnished or unfurnished, with or without board. 317 East Cary Street, between Third and Fourth Streets.

**CARY ST., E. 301—FOR RENT—TWO** front rooms, newly furnished, bright and sunny; hot and cold water; telephone on floor. 301 East Cary; private family.

**CARY ST., E. 27—FOR RENT—TWO CON-** necting rooms, new and bright, with use of bath, light included; unfurnished; second floor; telephone. Apply at 27 East Cary; Phone 2109.

**ELEVENTH ST., 507—FOR RENT—** Brand new furnished room; hot and cold water; home comforts; private family; 507 N. Eleventh Street; moderate rent.

**FIFTH ST., 104—WANTED.** OCCUPANTS for two comfortably furnished rooms; light housekeeping; centrally located; modern conveniences assured. Call or address A. 304 N. Fifth Street.

**FOURTH ST., 124—ROOMS FOR RENT—** Three newly papered rooms, second floor; gas and water; hot and cold water; telephone; ten dollars. 124 South Fourth Street.

**FIFTH ST., E. 117—WANTED.** OCCUPANTS for nicely furnished second-floor front room, with or without fire. Apply 117 South Fifth Street.

**FRANKLIN ST., E. 315—FOR RENT—** Two connecting rooms on parlor floor, with private bath and board. Apply 315 East Franklin.

**GRACE ST., W. 438—FOR RENT—NICE** ly furnished second-story front room, convenient to bath; terms reasonable. Apply 608 West Grace.

**THIRD ST., S. 301—THREE VERY DE-** sirable front rooms, bright and nice; hot and cold water; private bath; rent cheap to right parties. Address Mrs. J. W., 301 South Third Street, city.

**THIRD ST., S. 301—THREE DESIRABLE** front rooms (second floor), convenient to bath and phone; also nicely furnished back parlor; references exchanged. 301 South Third Street, city.

**WANTED.** OCCUPANTS FOR NICELY furnished front room on second floor, with private bath. Address MISS LOCKETT, 308 Fourth Avenue, Chestnut Hill, Pa.

**BOARD WANTED.**

**WANTED.** BY TWO YOUNG MEN, board in private family; good table and home comforts; state terms. Address 699 E. Broad Street.

**WANTED.** BY YOUNG GENTLEMAN, room and board; central location. Address, stating terms, K. 65, care this office.

**WANTED.** BY TWO LADIES, SEPARATE rooms and board in a private family; central location. Address X. Y. Z., care this office.

**FLATS FOR RENT.**

**OWNERS WANTED.** OCCUPANTS FOR two or three rooms (bath, etc.); \$22.50 per month. W. Grace Street. Address E. 48, care this office.

**115 WEST AVENUE—SECOND-FLOOR** flat of five rooms and modern bath, partially furnished. If desired, use of phone 4801; possession at once.

**ROOMS WANTED.**

**A LARGE FURNISHED FRONT ROOM** for two gentlemen. Apply 15 S. Third Street.

**TWO REFINED GENTLEMEN WANT** room in refined home; location central; references exchanged. Address C. 51, care this office.

**WANTED.** BY FEB. 1ST, THREE OR four rooms for light housekeeping on second floor, with use of bath, by a couple without children; north of Broad and west of Fourth Street. N. 25, care this office.

**WANTED.** THREE UNFURNISHED rooms, south of Broad Street, centrally located; bath; use of private bath; terms must be moderate. Address ADULT, care Harrison's Drug Store, Foushee and Broad Streets.

**WANTED.** BY COUPLE, FLAT OF four to six rooms, centrally located. Address E. 214, care this office.

## REAL ESTATE—For Rent.

**FOR RENT—HOUSE CONTAINING** three rooms, water from above stairs No. 12 N. Ninth Street.